



Spring 2021 Prebook Incentive Program

	Minimum Bookings	Prebook by August 25		In-season discount
Level 1	\$20,000+	8%	N90	8%
Level 2	\$10,000+	6%	N90	6%
Level 3	\$5,000+	4%	N90	4%
Level 4	\$2,500+	2%	N90	2%

Program Details:

- All orders must be entered by September 1, 2020.
- First order start ship eligible is February 1, 2021.
- Prepay accounts do not qualify for terms; discount will be applied.
- Account must be in good standing with Deckers accounts receivable.
- Accounts with a year-round standard discount do not qualify for this seasonal incentive program.
- No order adjustment changes can be made within 3 weeks of start ship.
- Qualifying In-Season discounts will be applied to Spring 2021 in-season reorders entered Jan 1, 2021 through June 30, 2021 with start ships of January 1, 2021 through June 30, 2021.
- Reorders do not qualify for extended dating.
- Qualifying prebook discounts and dating will be applied to orders after the final order deadline in September 2020.